Republic of the Philippines
CAVITE STATE UNIVERSITY
Don Severino De las Alas Campus
Indang, Cavite
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MINUTES OF THE PRE-BIDDING CONFERENCE
SUPPLY AND DELIVERY OF HYPERSPECTRAL CAMERA FOR THE PCAARRD-FUNDED
DEVELOPMENT OF UGV-UAV FOR SOIL NUTRIENT MAPPING
OF COFFEE FARMS - 2
ND POSTING
Present were:
Lolita G. Herrera - Chair, BAC for Goods and Consulting Services
Bettina Joyce P. Ilagan - Vice Chair

B. Queries/ Clarifications from the prospective bidders:

1. The representative from Pro-Maintech Consultancy, Inc. asked if the SLCC is those
with similar contracts to the project.
2. The BAC Chair in agreement with the TWG and the End-User, stated the SLCC must
be those of similar contract to the project.

3. The representative of New Hope Precision Agriculture Corp. suggested that the
committee may consider the SLCC of a similar contract with the equipment (e.g.
multispectral and LiDAR cameras). He mentioned that since hyperspectral imaging is a
new technology, he is not sure of how many suppliers have delivered hyperspectral
cameras to government institutions before. Their company particularly has experience
in supplying multispectral and LiDAR cameras to government institutions.

4. The TWG Chair for computer and office equipment considered the suggestion of the
prospective bidder. She suggested to use the word “related” (related cameras and
devices) for the SLCC to make the requirement more relaxed or to broaden its scope.

5. The representative of New Hope Precision Agriculture Corp. agreed with the suggestion
of the TWG Chair. He also suggested using “multispectral camera” for the SLCC to be
more specific, but the use of “related cameras and devices” is acceptable to be more
general.

6. The BAC Chair asked the representative of New Hope Precision Agriculture Corp. if the
multispectral camera and LiDAR that he mentioned are of the same cost as the
hyperspectral camera.

7. The representative of New Hope Precision Agriculture Corp. explained that the End-User’s request is a hyperspectral camera which has 30 spectral imaging bands
compared to a multispectral camera with only 7 bands. Therefore, as far as the SLCC is
concerned, the prospective bidder is not sure of how many suppliers have delivered
hyperspectral cameras in the Philippines.

8. The BAC Chair in agreement with the TWG, BAC members, BAC secretariat, and the
End-User, decided to use similar contracts for cameras and any related equipment for
the SLCC.

9. The representative of New Hope Precision Agriculture Corp. asked the End-User on
where will the camera be installed or used, for the UGV, the UAV, or both.

10. The End-User replied that the hyperspectral camera will be installed in the UAV, and a
different camera will be used in the UGV.

11. The representative of New Hope Precision Agriculture Corp. threw a follow-up question
to the End-User. He asked about the kind of drone that the End-User will be using with
the hyperspectral camera.

12. The End-User replied that the hyperspectral camera will be installed in a fabricated/ camera tha, will heՠj瀀ro䘰�怀urnd. customized aerial vehicle (drone). He further explained that the project is still in the theyare consiheri᐀�nꀅ倀